

## Third-Party Risk Management Services



### Benefits

#### Extend partner value

Establish third-party governance practices to build trusted partner relationships

#### Maintain data integrity

Identify and protect critical data shared with third parties

#### Maximize business continuity

Understand continuity risks and the requirements for critical third parties to support operational resilience

#### Define SLAs

More effectively manage service levels based on risk tolerance and business opportunities

#### Achieve compliance

Ensure third-party relationships support ongoing compliance requirements

#### Integrate seamlessly

Understand third-party integration dependencies and risks to meet operational and technological objectives

Global enterprises increasingly rely on multiple third-party vendors, contractors, and systems to support business operations and achieve strategic objectives. While business initiatives such as outsourcing operations, forming new partnerships, shifting business offshore, and implementing cloud computing services can result in tremendous benefits, they can also introduce risk. When evaluating, implementing, or expanding third-party relationships, it is critical to have a strong understanding of the risk landscape and how the desired benefits – whether improved agility, increased performance, or cost savings – could be offset by unforeseen vulnerabilities.

Neohapsis' Third-Party Risk Management services help companies ensure that their third-party relationships do not expose them to unacceptable levels of risk. Our proven methodology helps you understand and manage third-party risk throughout the entire relationship lifecycle – from selection through relationship conclusion. We identify the information needed to balance risk and opportunity and help you ensure that you engage with the most appropriate organizations today and in the future.

Whether you have dozens of third-party relationships or thousands, we start by understanding your business, your objectives, your risk tolerance, and your existing risk management processes. We then use this information as a lens to examine and assess your existing third-party risk landscape and develop a holistic risk management program based on industry best practices.

### Third-Party Risk Assessment

Is your risk management program aligned with your partner, supply chain, and outsourcing strategies? Have you defined your organizational risk tolerance levels and goals? Are your third-party relationships hindering ongoing compliance initiatives? Neohapsis' Third-Party Risk Assessment services help you answer these questions and more. We have conducted hundreds of assessments for large enterprise customers, helping them identify the data that third parties can access, determine the vulnerabilities that could expose sensitive data, confirm service provider compliance with regulations and standards, identify continuity risks, and define SLAs.

Our assessment services are designed to understand an individual organization's existing third-party risk processes and policies and establish a baseline to drive future risk management activities. We review your processes as well as sample select third-party relationships to evaluate the performance, integration, contractual obligations, governance processes, and value delivered, as well as:

- **Prioritization:** Are the right resources allocated towards the most significant risks?
- **Contract wording:** Do standard contractual templates and requirements exist to ensure consistency?
- **Negotiation input:** Are risk requirements included as input into negotiations?
- **Due diligence procedures:** How is inbound and outbound due diligence managed, monitored, and reported?
- **Transition and transformation management:** Is the transition of processes, personnel, and information to third parties properly managed and risk adjusted?
- **Performance monitoring:** Are key operational performance and risk indicators for third parties proactively monitored?
- **Assurance programs:** Are contracted third parties meeting their contractual, legal, and regulatory obligations and are remediation actions tracked to timely completion?

# Third-Party Risk Management Services

Neohapsis evaluates process maturity and effectiveness for each of the above items and identifies inherent risks and areas for process improvements. Third-party risks are classified across the following



## Other Neohapsis Services

IT Risk Management & Governance

Business Continuity & Disaster Recovery

Cloud Computing Strategy

On-Site Advisory

PCI DSS Readiness & Audit

Data Protection & Privacy

Industry Compliance

GRC Program Advisory

Risk Management Advisory

Application Security

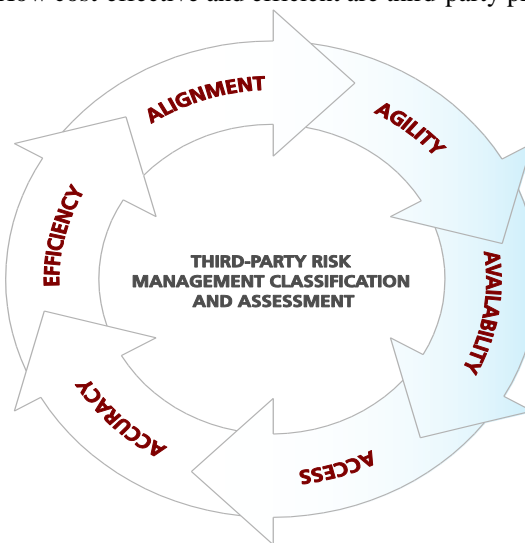
Network Security

Information Security Strategy & Program Development

Mobile Devices Security

NeoGRC Implementation

- **Alignment:** Is the third party delivering the expected value?
- **Agility:** How effectively can the third party respond to changing business conditions?
- **Availability:** How resilient are supply chain operations, business continuity plans, and disaster recovery processes?
- **Access:** Are the right security measures in place to protect sensitive data and intellectual property?
- **Accuracy:** Are the appropriate quality assurance processes in place to ensure deliverables meet your needs?
- **Efficiency:** How cost-effective and efficient are third-party processes?



Based on the risk assessment results, Neohapsis provides you with the valuable insight to identify, prioritize, and address risk associated with third-party relationships. You gain the confidence that these relationships have a positive impact on business and financial growth and you walk away with the following:

- **Vendor risk profile:** Includes a risk rating, qualification of risk likelihood and impact, and customized heat map of the risk universe.
- **Risk reduction and monitoring plan:** Recommended processes to improve your existing program, prioritized risk reduction activities, and ongoing monitoring processes.

As part of our Third-Party Risk Management services, we can also help you select and engage with third-party vendors to ensure that you make the most of new and existing engagements. We commonly assist organizations with RFP development, third-party capability evaluations, and the transition of knowledge, staff, and technology from the client to the vendor.

## Third-Party Risk Program Development

Whether you want to fine-tune existing third-party risk management processes or establish a program from the ground up, Neohapsis will work with you to create a comprehensive program. Our programs incorporate processes to proactively address due diligence, performance management, procurement, assurance, and governance – addressing existing risks and protecting against future threats.

While each program is unique, common elements of a third-party risk management program include:

- **Due diligence:** Identify requirements, evaluate vendors' abilities to fulfill them, and incorporate appropriately in contracts.
- **Risk reduction and monitoring:** Mitigate identified risks through ongoing assurance activities.
- **Contingency planning:** Ensure business continuity in the event of unexpected changes in third-party relationships.
- **Governance structure:** Ensure transparency and control related to management decision making.
- **Reporting:** Facilitate management reporting of key risk indicators and performance metrics.

### Contact Us

For more information on Neohapsis products and services, visit [www.neohapsis.com](http://www.neohapsis.com) or call +1 (773) 269-6300.

### About Neohapsis

Neohapsis is a trusted provider of governance, risk, compliance (GRC) and security software products and advisory services to Fortune 2000 enterprises and government agencies. Neohapsis combines expert services with its advanced NeoGRC software platform to deliver comprehensive GRC and security solutions for over 300 customers that include 10 of the Fortune 50 companies. NeoGRC is an enterprise GRC software platform that provides process and data automation, stakeholder collaboration, advanced analytics and visualization technologies. NeoGRC allows users to visualize risk, compliance and security data with multi-dimensional business context to support informed decision making. Neohapsis Advisory and Security Services help organizations address security, compliance, operational risk and IT risk challenges. Neohapsis consultants are recognized experts and thought leaders in the field of GRC and security. This combination of technology and service expertise allows Neohapsis to deliver solutions that fit the customer's organizational maturity, business requirements and existing technology investments.

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